

Annual Activity Report  
Independent Auditor's Report  
Financial Statements

Management Company  
Karoll Capital Management EAD

31 December 2021



## Contents

	Page
Annual Activity Report	i
Independent auditor's report	ii
Statement of financial position	1
Statement of profit or loss and other comprehensive income	2
Statement of cash flows	3
Statement of changes in equity	4
Notes to the financial statements	5

## ANNUAL MANAGEMENT REPORT OF KAROLL CAPITAL MANAGEMENT EAD

### 1 . History and development of the Management Company

Karoll Capital Management EAD is registered in Bulgaria with Decision № 1 dated 2 Sep 2003 of the Sofia City Court. As of 31 Dec 2020, the Company's share capital is BGN 900 000, divided into 10,000 ordinary registered shares with voting rights, with a nominal value of BGN 90. The Company has a three-member Board of Directors.

The Company is subject to regulation by the Financial Supervision Commission (FSC). Karoll Capital Management EAD is authorised by a resolution 328-UD of the FSC, dated 21 Aug 2003, to carry out operations within the meaning of the Public Offering of Securities Act. The license was complemented by a decision 115-UD of the FSC, dated 14 Feb 2006, pursuant to the amended Public Offering of Securities Act. In 2019, the Company renewed its license pursuant to the last amendments of art. 86 of the Collective Investment Schemes and Other Collective Investment Enterprises Activity Act and now holds license № 63-UD/25.09.2019 which covers:

- Management of the activities of collective investment schemes, including:
  - Managing the investments;
  - Administration of funds' own units, legal services, bookkeeping services related to asset management, handling information requests from investors, asset revaluation, calculation of NAV and issuance price, controls over compliance with laws and regulations, risk management, keeping the book of unit-holders, in the case of managing a collective investment scheme originating in another Member State, distribution of dividends and other payments, issuance, sale and redemption of units, satisfying performance obligations for agreed contracts, record keeping;
  - Marketing services.
- Complementary services:
  - Managing the activities of national investment funds (NIFs);
  - Management in accordance with a portfolio contract concluded with a client, including the portfolio of a collective investment undertaking, comprising of financial instruments, at its own discretion, without special orders from the client.
  - Investment consulting regarding financial instruments.
  - Safeguarding and administration of units of other collective investment undertakings.

Karoll Capital Management EAD offers individual portfolio management, in accordance with a contract, without special orders from the client (discretionary management). The total value of the portfolios managed as of 31 December 2021 is BGN 38.9 million.

Karoll Capital Management distributes in Bulgaria units of collective investment schemes, organised and managed by „Schroder Investment Management“ (Europe). The total value of assets in CISs organized and managed by „Schroder Investment Management“ (Europe) as of 31 December 2021 is BGN 87.5 million.

In 2021, Karoll Capital Management EAD manages four collective investment schemes:

- Advance Invest Mutual Fund, licensed with a permit to operate by the FSC with decision N 561 - ID of 22.12.2003 and subsequent decision N 736 - DF of 03.10.2013. The Fund invests in shares of companies from the Balkan countries - EU members - Bulgaria and Romania. The public offering of securities of Advance Invest started on May 10, 2004. The net value of the managed assets in the Fund as of 31 December 2021 amounts to BGN 10.5 million.

- Mutual Fund Advance Eastern Europe, organized and managed by the Company with decision № 29-DF of 31.08.2006 of the FSC. The fund invests in the capital markets of Eastern Europe: Bulgaria, Romania, Croatia, Russia, Turkey and Greece. The public offering of securities of Advance Eastern Europe started on October 4, 2006. The net value of the managed assets in the Fund as of 31 December 2021 amounts to BGN 4.5 million.

- Mutual Fund Advance Emerging Europe Opportunities, organized and managed by the Company with decision № 1410-SF of November 7, 2007 of the FSC and subsequent Decision № 112

- SF / 23.02.2015, Decision № 113 - SF / 23.02. 2015 and Decision № 114 - SF / 23.02.2015. The Fund invests in shares of companies from the region of Central and Eastern Europe, mainly in Poland, the Czech Republic, Hungary, Austria, Lithuania and Estonia. The public offering of securities of the Advance Emerging Europe Opportunities started on November 23, 2007. The net value of the managed assets in the Fund as of 31 December 2021 amounts to BGN 25.1 million.

- Mutual Fund Advance Global Trends, organized and managed by the Company with decision № 353-DF of 08.06.2011 of the FSC. The fund has a global focus and invests in exchange-traded funds, mainly in the United States and Europe, and in collective investment schemes admitted to public offering in the EU. The public offering of securities of Advance Global Trends started on 01.07.2011. The net value of the managed assets in the Fund as of 31 December 2021 amounts to BGN 2.6 million.

At the end of 2021, the Managing board of Karoll Capital Management submitted to the FSC documents for obtaining a permit for organizing and managing a National Closed-End Mutual Fund Advance Alternative Fund. With the issuance of the permit, the Management Company will acquire the status of an entity managing an alternative investment fund and will be registered as such. The fund will focus on investments in high-growth private companies and equity funds in Bulgaria and Eastern Europe. The planned maximum amount of the Fund within 6 months of its establishment is EUR 41 million. It is expected that the Fund will be listed for trading on the Bulgarian Stock Exchange.

## 2. Operating result of the Company in 2021

In 2021 Karoll Capital Management EAD realized revenues from operating activities in the amount of BGN 1,961 thousand (2020: BGN 1,104 thousand), formed by:

- remuneration for management of collective investment schemes at the amount of BGN 696 thousand.
- remuneration under management contracts at the amount of BGN 463 thousand.
- distribution of Schrodgers Funds in the amount of BGN 802 thousand.

Financial revenues at the amount of BGN 421 thousand are formed by profits from operations with financial assets at the amount of BGN 418 thousand, revenues from foreign exchange operations - BGN 2 thousand and other items - BGN 1 thousand.

For the same period the operating expenses of Karoll Capital Management EAD amount to BGN 1,326 thousand. The financial expenses at the amount of BGN 422 thousand are formed by losses from operations with financial assets at the amount of 411 thousand BGN, expenses from foreign exchange operations - BGN 2 thousand and other financial expenses - BGN 9 thousand.

The final financial result for the reporting period, after corporate income tax, is a profit of BGN 569 thousand.

The company meets all regulatory requirements for liquidity and capital adequacy.

Indicator	Statutory minimum (%)	Reported (%)
Equity to minimum capital	100	519.43
Equity to fixed overheads	25	112.41
Minimum liquid assets to current liabilities due up to 3 m.	100	839 56

2021 was generally positive for global capital markets despite the ongoing global COVID-19 pandemic and several geopolitical challenges.

Coronavirus (Covid-19) spread worldwide in early 2020 and caused difficulties in the business and economic activities of a number of enterprises and entire economic sectors. On 11 March 2020, the World Health Organization announced the presence of a coronavirus pandemic (Covid-19). On 13 March 2020, the Bulgarian National Assembly decided to declare a state of emergency for a period of one month. Subsequently, an "emergency epidemic situation" was introduced, which was extended several times and is still in force until 31 March 2022.

Global stocks, represented by the MSCI ACWI index, ended 2021 with a return of +25.67% (measured in EUR). Developed markets had the largest contribution - the MSCI World index recorded + 29.26% (in EUR). On the other hand, the MSCI EM index - a measure of the performance of shares in emerging markets - ended the period with a return of only +2.66% (in EUR). The strong performance of the developed markets came mostly from the United States and Western Europe. US authorities pursued stimulus policies that led to a record-breaking economic recovery from the pandemic, which had a very positive effect on corporate profits. Thus, the broad American index S&P 500 ended the year with a yield of +26.89% (in USD). The same was true for Europe, where the broad Stoxx 600 index reported an annual return of +22.25%. Unlike developed markets, monetary policies in most emerging markets gradually became restricting as a response to rising inflation.

After an exceptionally strong performance in the first half of 2021, the markets of Central and Eastern Europe managed to end the year with growth of 11.7% (in EUR), measured by MSCI EFM Europe + CIS ex RU. The MSCI EFM Europe + CIS index rose 18.34%. The main factors behind the growth were the rapid economic recovery, strong corporate financial results, and the continuing rotation of investments into more cyclical economic sectors. This led to a significant rise in shares in the energy and financial sectors, which account for a major share in the region. Tightening monetary policy in Poland, the Czech Republic and Hungary has also had a positive effect on local currencies. The Czech Krona appreciated the most, rising 5.5% against the euro, while the Polish zloty and the Hungarian forint fell 0.6% and 1.7%, respectively. The Russian ruble appreciated by 7.1% against the euro. The Romanian lei weakened slightly by 1.8%. The depreciation of the Turkish lira – minus 39.9% against the single European currency - was significant.

In terms of realized return by Karoll Capital Management's funds in 2021, the performance was as follows:

- DF Advance Invest : +36.06%
- DF Advance Eastern Europe : +30.09%
- DF Advance Opportunities New Europe : +24.13%
- DF Advance Global Trend : +21.76%

For yet another year, the funds managed by Karoll Capital Management beat their benchmark indices and ranked at the top in terms of performance. Advance Eastern Europe is the best performing fund in the category "Equity Funds - Emerging Markets" in the annual ranking of Investor.bg. The three-time champion in the category for the period 2018-2020 - MF Advance Invest - with a focus on Bulgaria and Romania, ranked second.

There is an increase in customer interest toward individual portfolio management services, the so-called Managed Accounts. Over the past year, clients continued to take an active interest in global portfolios, where we provide access to a large number and variety of strategies, assets, regions and sectors around the world, mainly through passive exchange traded funds (ETFs ) and active mutual funds.

It was also a dynamic year with respect to the offering by Karoll Capital Management of the funds of our global partner Schroders. There was a significant interest in investing in the funds of the British management company by individual and institutional investors in Bulgaria and Romania. Schroders' savings plans were also subject solid investor interest.

The main priorities over the past year have been the excellent customer service of Karoll Capital Management, technological development, effective participation in professional organizations in the industry, in the development of legislation and market infrastructure, and last but not least - corporate social responsibility with a focus on educational initiatives.

### **3. Main risks for the Management Company**

The main risks to the activity of the management company are described in detail in the Risk Management Rules of Karoll Capital Management EAD.

The management company distinguishes the following types of risks, related to activities, procedures and systems:

1. Internal - related to the organization of work of the Management Company, which consists not limited to:

- a) Risks related to the staff.
- b) Risks related to the processes.
- c) Risks associated with the systems.

2. External - related to macroeconomic, political, and other factors that affect or may affect the activities of the Management Company. They consist of, but are not limited to:

- a) Risk related to the surrounding environment.
- b) Risk of physical interference.

#### 4. Financial instruments used by the Company

##### **Categories of financial instruments**

The book values of the financial assets and liabilities of the Company can be presented in the following categories:

<b>Financial assets</b>	<b>As of 31.12.2021</b>	<b>As of 31.12.2020</b>
<i>Financial assets at fair value through profit or loss</i>		
Shares	41	205
Units of collective investment schemes	894	722
	<b>935</b>	<b>927</b>
<i>Financial assets at amortized cost:</i>		
Trade and other financial receivables	290	240
Receivables from related parties	65	45
Cash and cash equivalents	583	79
<b>TOTAL</b>	<b>938</b>	<b>364</b>
<b>Financial liabilities</b>	<b>As of 31.12.2021</b>	<b>As of 31.12.2020</b>
<i>Current liabilities:</i>		
Trade and other payables	32	25
Liabilities to related parties	18	12
	<b>50</b>	<b>37</b>

##### **Objectives and policy for financial risk management**

The main financial risks to which the Company is exposed are market risk, credit risk and liquidity risk.

Risk management is carried out on the principle of centralization and is structured according to the levels of competence as follows:

- Board of Directors - determines the acceptable levels of risk within the Company's strategy, as well as adopts and approves adequate rules and procedures for risk management.
- Executive director - controls adherence to accepted limits, as well as organizes the proper channeling of adopted risk management rules and procedures in the day-to-day operations.
- Risk Management Department - measures, monitors, manages, and controls the risks in the process of portfolio management for the Company.

##### **Market risk**

Market risk is a systemic (total) risk that affects the value of all assets. It arises from the characteristics of the macroeconomic environment and the state of the capital market in the country, operates outside the company - issuer and in principle cannot be diversified. Market risk consists of currency, interest rate and other price risk. The main methods for limiting systemic risk and its individual components are the collection and processing of information on the macroeconomic environment, and on this basis forecasting and compliance of investment policy with the expected dynamics of this environment. All investments in securities can create a risk of capital loss.

### **Currency risk**

The Company is exposed to currency risk when it conducts transactions with financial instruments denominated in foreign currency. When making transactions in foreign currency, income and expenses arise from foreign exchange transactions, which are reported in the statement of comprehensive income. Such exposures are the monetary assets and liabilities of the Company denominated in currencies other than BGN and EUR. During the presented reporting periods the Company has not been directly exposed to currency risk, as it has not had monetary assets denominated in currencies other than BGN and EUR. To the extent that a large part of the Company's investments in financial assets measured at fair value are exposed to currency risk due to their own investments denominated in currencies other than EUR and BGN, the Company is indirectly exposed to currency risk.

### **Interest rate risk**

The activity of the Company is subject to risk of fluctuations in interest rates to an insignificant extent. The value of interest-bearing assets with a fixed interest rate changes as a result of changes in market interest rates. For assets with floating interest rates, the Company is exposed to interest rate risk as a result of a change in the interest rate index to which the respective financial instrument is linked.

As of 31 December 2021, the Company is not exposed to the risk of changes in market interest rates.

### **Other price risk**

The Company defines price risk as the risk of a decline in the price of a financial asset or portfolio of financial assets due to factors other than those arising from interest rate or currency risk. These investments are constantly monitored. The equities held by the Company give voting rights in the issuers' General Meetings of the Shareholders. Price risk is affected by the long-term effects of the COVID-19 pandemic on certain industries, sanctions against the Russian Federation and countermeasures on its behalf, and by the hostilities that began in Ukraine on 24 February 2022.

	ISIN	Issue currency	As of 31.12.2021	As of 31.12.2020
Advance Equity Holding AD	BG1100033064	BGN	41	205
MF Advance Opportunities in New Europe	BG9000023077	EUR	771	621
MF Advance Global Trends	BG9000002113	EUR	123	101

### **Credit risk**

Credit risk is the risk that a counterparty will fail to meet its obligation to the Company. The company is exposed to this risk in connection with various financial instruments, such as receivables from customers, deposit of funds, investments in securities and others.

The Company's exposure to credit risk is limited to the carrying amount of financial assets recognized at the end of the reporting period, as follows:

	As of 31.12.2021	As of 31.12.2020
Marketable equities	41	205
Units of collective investment schemes	894	722
Trade and other financial receivables	290	240
Receivables from related parties	65	45
Cash and cash equivalents	583	79
<b>Book value</b>	<b>1,873</b>	<b>1,291</b>

As of the date of the financial statements, none of the trade and other financial receivables or other assets of the Company have expired.

### **Liquidity risk**

According to the requirements of Ordinance 44 of the FSC, the Management Company must maintain at all times minimum liquid assets, including cash on hand, in current accounts and on deposit in a bank, which is not in insolvency proceedings, government securities and mortgage and municipal bonds that have market price, not less than the amount of its current liabilities with maturity of up to 3 months.

The company estimates cash flows from remuneration for management of managed mutual funds for up to 1 month. Available cash resources and trade receivables do not exceed current cash flow needs.

According to the concluded individual portfolio management contracts (trust management) and according to the concluded contracts for distribution of Schrodgers funds, all cash flows are due within one month.

### **5 . Significant events that occurred after the annual accounting closing**

No adjusting events or significant non- adjusting events have occurred between the date of the financial statement and the date of its approval, except for the following non- adjusting event:

The Russian invasion of Ukraine, which began in late February 2022, set the start for a tectonic shift in global financial markets. Investors were not positioned for such an unprecedented act of aggression. The speed, timing and severity of sanctions against the Kremlin were also a shock with global repercussions on economic growth and inflation. MSCI ACWI fell 2.9%, and sentiment in Europe visibly deteriorated due to its geographical proximity to the conflict and its heavy dependence on Russian energy supplies. CEE regional indices remain the hardest hit - the benchmark without Russia lost 10.7%, while the MSCI EFM Europe + CIS fell 37.1% and is likely to be discontinued. Local currencies depreciated sharply between 2 and 4%.

The Kremlin's daring move has de facto erased the Russian market from the investment map of Western investors in a matter of days. The Moscow Stock Exchange remains closed, probably until the end of the war. Even after the renewal of trade, foreign investors, who by the end of 2021. hold nearly \$ 90 billion worth of Russian shares, will be held hostage to capital controls imposed by the Central Bank of Russia. At the same time, depository receipts of key companies traded in London collapsed to almost 0 before being suspended. MSCI will exclude Russia from the index of emerging markets. Despite the restrictions imposed on foreign exchange transactions, the Russian ruble is in a state of free fall. Amid the prospect of catastrophic economic prospects, domestic tensions in the country will continue to grow.

Due to the objective impossibility to trade Russian positions in the portfolio of MF Advance Eastern Europe, which formed about 42% share at the end of February 2022, the Fund has suspended the acceptance of orders for subscription and redemption of units and the announcement of net asset value and net asset value per unit. The revenues of the Company formed by this fund, incl. marketing revenues and those from issuing units amount to BGN 66 thousand, which represents 3% of the total revenues of Karoll Capital Management for 2021.

From the other mutual funds managed by the Company, none is exposed to increased market risk due to investments in Russian companies, nor to currency risk due to monetary positions in Russian rubles. The Management Company has no investments related to the Russian Federation or denominated in rubles, but due to the comprehensive effects of the crisis, it may adversely affect the Company by reducing revenues from management of mutual funds due to significant reductions in the net asset value under management, due to negative movements in the financial markets or due to withdrawals from investors. Possible negative trends in global and regional financial markets are likely to lead to a decrease in the fair value of the Company's investments in units in collective investment schemes measured at fair value.

### **6. Expected future development of the Company**

The investment community is still facing an uncertain situation and risk factors in the context of the ongoing third year of the Covid-19 pandemic. The stability of capital markets is fragile and new episodes of turbulence in economic activity and stock exchanges should not be ruled out. Even greater concerns are related to high inflation rates and central banks' actions to raise interest rates during the year. The heated international situation related to the sudden start of the war between the Russian Federation and



the Republic of Ukraine at the beginning of the year will also have a negative impact. The proximity of the conflict to the region in which the Company operates and invests may lead to a number of negative consequences for economies, businesses and regional investment strategies. The team of Karoll Capital Management will closely monitor current developments and will strive to respond adequately to in line with investment management and risk management policies.

In 2022, Karoll Capital Management aims to offer to its clients the best possible portfolio management and client service - factors that are a prerequisite for long-term success based on the accumulated solid experience over the years. The main task is to focus the activity on the individual expectations and needs of the client. Our expectations are for another year to attract a number of new clients, both for the Advance funds and in the wide product range of our partners Schroders Investment Management. We will also continue to work on offering these strategies in neighboring Romania, especially if the pandemic calming allows international travel to attend business meetings and events. We will also focus on the technological development of the Company in terms of adding online functionalities for remote service to individual customers.

Negative interest rates on bank deposits and the improving financial literacy is in favor of the demand of households and companies to direct their savings into the capital markets. Our strategy is precisely in response to this new reality in the country. At the forefront is the managed accounts service, where the investment specialists of Karoll Capital Management work more closely with individual clients to provide them with personal global solutions according to their risk profile and preferences.

In the long run, Karoll Capital Management aims to take a leading position among the management companies in Bulgaria, and a worthy place in the region. The Company will offer its portfolio management services to various types of institutional and individual investors - local and international, including pension funds, universities and foundations, individuals, and legal entities. The investment focus of the managed products, as before, will cover a wide range of markets in Eastern Europe and around the world. In addition, the strategy includes offering local clients an increasingly rich palette of investment products, managed by our global partners. This year, the Management Company plans to launch for the first time an alternative investment strategy with a focus on fast-growing private companies and equity funds in Bulgaria and Eastern Europe. For this purpose, Karoll Capital Management EAD is to be registered as an entity, managing alternative investment fund.

## **7. Research and developments activities**

The specificity of the subject of activity of the Management Company does not imply the development of research and development in the traditional sense of the term. The innovations in the activity of Karoll Capital Management EAD will be related mainly to the development and improvement of the processes and methods for asset management and customer service, including through the implementation of modern software solutions in these areas.

## **8. Information pursuant to Art. 187d and art. 247 of the Commerce Act**

In 2003, Karoll Capital Management EAD was established with a capital of BGN 100,000, divided into 1,000 ordinary registered voting shares with a nominal value of BGN 100. In 2005 the Company increased its capital by BGN 150,000 with funds from the sole owner and distribution of the profit from previous years. In 2006 the Company increased its capital by BGN 300,000 by distributing the profit from previous years and general reserves. In 2008 the Company increased its capital by another BGN 450,000 to a total of BGN 1 million. In 2017, the Company reduced its capital by BGN 100,000, reducing the nominal value of one share to BGN 90. With the reduction of the capital, part of the accumulated losses from previous years are covered. As of 31 December 2021, the capital of the Company is BGN 900 thousand, distributed in 10,000 ordinary registered voting shares, with a nominal value of BGN 90. The sole and ultimate owner of the capital is Stanimir Karolev. The Company's shares are registered in Central Depository AD as dematerialized. The Company is entered in the Commercial Register with UIC 131134055. It has a three-member Board of Directors and in 2021, the Company replaced the Deputy Chairman of the Board of Directors, electing Konstantin Prodanov. The changes have been approved by the FSC and have been entered in the Commercial Register. The Company is represented jointly by the executive director and the procurator. As of 31 December 2021, the members of the Board of

Directors are: Stanimir Karolev - Chairman of the Board of Directors, Konstantin Prodanov - Deputy Chairman of the Board of Directors and Daniel Ganev - Executive Director.

Remuneration of the Board of Directors and procurator, received in 2021 under employment contracts amount to BGN 419 thousand.

There are no restrictions on the rights of the members of the Board of Directors to acquire shares of the Company.

Stanimir Karolev owns more than 25 percent of the capital of "Karoll" AD, "Drakar" OOD, "Mebelor" OOD, "Karoll Finance" EOOD, "Nettelkom" EOOD, "Karoll Standard" EOOD and participates in the management of "Karoll Investment" EAD, "Karoll" AD, "Karoll Finance" EOOD and "Karoll Knowledge Foundation".

Bistra Kotseva participates in the management of the "Everything for Personal Finance Foundation".

Konstantin Prodanov participates in the management of "Bravo Property Fund" REIT.

In 2021 The company chooses the auditing company Grant Thornton Ltd. with registration number 032 to audit the annual financial statements for 2021. The agreed remuneration amounts to BGN 3,800 without VAT and is entirely for independent financial audit for statutory purposes.

## **9. Announcement regarding the Remuneration Policy of the Management Company**

The Management Company discloses to all interested parties, details of the applied remuneration policy and any subsequent changes in it, without disclosing information that is a secret protected by law.

The remuneration policy covers all forms of remuneration paid by the management company, as well as all amounts paid directly by the managed collective investment schemes, including:

- wages.
- any financial incentives, incl. fees for achieved results.
- other material incentives, incl. any transfer of units or shares of collective investment schemes for the benefit of employees, as well as for the benefit of any other employee, whose total remuneration is comparable to the remuneration of those employees and whose professional activities affect the risk profile of the collective investment undertakings managed by the management company.
- benefits related to pension and health insurance.

The remuneration policy applies to the remuneration of the following categories of staff:

- executives.
- employees whose activities are related to risk-taking.
- employees performing control functions.
- all other employees whose remuneration is commensurate with the remuneration of executives and employees whose activities involve risk-taking and whose professional activities affect the risk profile of the collective investment schemes, managed by the Company.

Remuneration is formed in such a way that it does not impair the independence of employees, and they are not placed in a situation where the approval of a transaction, decision-making or advice on issues, affecting risk and financial control, are directly related to the increase of the remuneration. Remunerations are formed so that there is no direct relationship between the remuneration of the persons, performing mainly one activity, and the remuneration of the persons, performing mainly another activity for the Management Company, or the income realized by the latter.

In cases, where the remuneration is linked to the results of the activity, its total amount is based on a combination of the assessment of the results of the individual and the organizational unit in which the employee works, or the relevant collective investment scheme or other investment product, taking into account their risk profile, as well as the overall results of the Management Company.

The Management Company, in order to determine the variable remuneration of its employees, has evaluated the results of the company as a whole and a thorough analysis of the results of the management of collective investment schemes, the results of trust management of individual portfolios, and the distribution of collective investment schemes, managed by other management companies.

There are no remunerations paid directly by a collective investment scheme itself, including a performance fee. The Management Company has paid annual variable remuneration to employees on managerial positions with a total amount per the respective person, not exceeding 30 percent of its total permanent remuneration and not exceeding BGN 30,000. In 2021 the Management Company adopted amendments to the Remuneration Policy. Resolutions of its managing body have been adopted on 29 March 2021, and the amendments affect the quantitative and qualitative criteria, that the Company uses in assessing the results of its activities.

The Remuneration Policy was reviewed on 28 January 2022 by two members of the Board of Directors who have not been assigned management responsibilities and who have experience in risk and remuneration management. As a result of the review, it has been determined, that the applied rules, provided for in the Remuneration Policy, comply with the requirements of the law. A periodic review has also been performed by the Head of the Regulatory Compliance Department, during which it has been determined, that the rules set out in the Remuneration Policy are adhered to and applied by the responsible employees.

Total gross remuneration for the financial year 2021 paid by the management company to its employees:

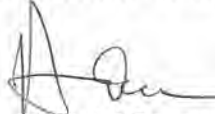
Staff category	Average number of employees	Permanent remuneration thousand BGN	Variable remuneration thousand BGN	Pension and health insurance thousand BGN
Executives	8	472	112	4
Employees, whose activities involve risk-taking	5	131	5	4
Employees performing control functions	2	33	2	2
Employees whose remuneration is commensurate with the remuneration of executives and employees whose activities involve risk-taking and whose professional activities affect the risk profile of the collective investment schemes managed by the management company	-	-	-	-
All other employees outside the above categories	5	85	-	3

## 10 . Company's Offices

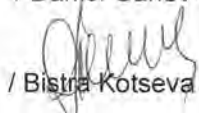
Karoll Capital Management EAD offers the possibility of receiving orders for subscription and redemption of managed and distributed shares of collective investment schemes of investors in the office in Sofia, 1 Zlatovrah Str.

21.03.2022

Executive Officer:

  
/ Daniel Ganey /

Procurator:

  
/ Bistra Kotseva /



## INDEPENDENT AUDITOR'S REPORT

To the sole shareholder of  
**Karoll Capital Management EAD**  
57, Hristo Botev Blvd., Sofia

### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of **Karoll Capital Management EAD** (the Company), which comprise the statement of financial position as of 31 December 2021 and the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as of 31 December 2021 and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS), as adopted by the EU and Bulgarian legislation.

#### Basis for Opinion

We conducted our audit in accordance with the International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Code of Ethics for Professional Accountants (including International Independent Standards) issued by the International Ethics Standards Board for Accountants (IESBA Code), together with the ethical requirements of Bulgarian Independent Financial Audit Act, and we have fulfilled our other responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of matter

We draw attention to Note 30 of the financial statements, which describes the non-adjusting event related to the military invasion of the Russian Federation in the Republic of Ukraine which began on 24 February 2022 and the uncertainty that has occurred in the global financial markets as a result of this invasion. The Company expects only limited direct consequences from the current situation, given the lack of investments related to the Russian Federation or financial assets denominated in Russian rouble. However, due to the all-encompassing effect of the crisis, it could adversely affect Karoll Capital Management EAD, either through a possible decrease in the Company's revenues due to reduced assets under management or through losses from fair value revaluation of the Company's investments in financial instruments. The intentions of the management of the Company are to take all necessary measures to limit potential future negative effects. Our opinion has not been modified on this issue.

### **Information Other than the Financial Statements and Auditor's Report Thereon**

Management is responsible for the other information. The other information comprises the annual management report, prepared in accordance with Bulgarian Accountancy Act, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or whether our knowledge obtained in the audit may indicate that there is a material misstatement or otherwise the other information appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards (IFRS), as adopted by the EU and Bulgarian legislation, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and Bulgarian Independent Financial Audit Act will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of our audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control;
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required

to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern;

- evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Report on Other Legal and Regulatory Requirements

In addition to our responsibilities for reporting under ISAs, described above in section "Information Other than the Financial Statements and Auditor's Report Thereon", regarding annual management report, we have performed the additional procedures contained in the Guidelines of the professional organisation of certified public accountants and registered auditors in Bulgaria - Institute of Certified Public Accountants (ICPA). The procedures on the existence, form and contents of the other information have been carried out in order to state whether the other information includes the elements and disclosures in accordance with Chapter Seven of Bulgarian Accountancy Act.

#### Statement Pursuant to Article 37, Paragraph (6) of Bulgarian Accountancy Act

Based on the procedures performed, we describe the outcome of our work:

- (a) the information in the management report is consistent with the financial statements for the same reporting period;
- (b) the management report is prepared in accordance with the applicable legal requirements; and
- (c) as a result of the acquired knowledge and understanding of the activities of the Company and the environment in which it operates, we have found no cases of material misrepresentation in the management report.

#### Additional reporting in relation to Ordinance №58 / 2018 of the Financial Supervisory Commission

##### Statement pursuant to art. 11 of Ordinance 58 / 2018 of the Financial Supervisory Commission (FSC) for the requirements for protection of client cash and financial instruments, management of products and rendering or receiving of remunerations, commissions and other cash or non-cash benefits

Based on the procedures performed and knowledge and understanding gained about the Company's operations, in the course and in the context of our audit of the financial statements as a whole, our opinion is that the established and enforced by the Company process organization, related to client assets custody, is in compliance with the requirements of art.3-10 of Ordinance 58 of FSC and art. 92-95 of the Law on Markets in Financial Instruments, concerning the Company's activities in its role as a trustee, safekeeping client assets.

Mariy Apostolov  
Managing partner

Grant Thornton Ltd.  
Audit firm

25 March 2022  
Bulgaria, Sofia, 26, Cherni Vrah Blvd.




Silvia Dinova  
Registered auditor responsible for the audit

	Note	As at 31.12.2021	As at 31.12.2020
<b>Assets</b>			
<b>Non-current assets</b>			
Machinery and equipment	5	18	13
Deferred tax assets	6	-	19
<b>Non-current assets</b>		<b>18</b>	<b>32</b>
<b>Current assets</b>			
Financial assets at fair value through profit or loss	7	935	927
Trade and other finance receivables	8	290	240
Prepayments and other assets	9	40	27
Related party receivables	22	65	45
Cash and cash equivalents	10	583	79
<b>Current assets</b>		<b>1,913</b>	<b>1,318</b>
<b>Total assets</b>		<b>1,931</b>	<b>1,350</b>
<b>Equity and liabilities</b>			
<b>Equity</b>			
Share capital	11.1	900	900
Reserves	11.2	100	100
Retained earnings		839	270
<b>Total equity</b>		<b>1,839</b>	<b>1,270</b>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	14	59	55
Employee and social security payables	12.1	15	13
Related party payables	22	18	12
<b>Total liabilities</b>		<b>92</b>	<b>80</b>
<b>Total equity and liabilities</b>		<b>1,931</b>	<b>1,350</b>

Daniel Ganev :   
 Executive Director  
 Karoll Capital Management EAD

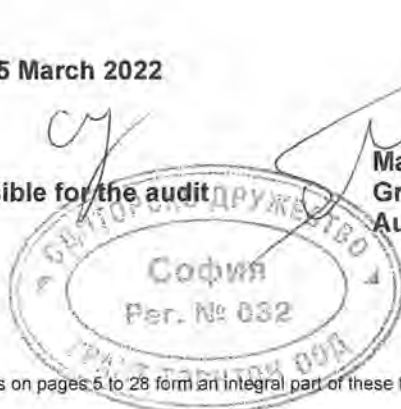


Stoyka Koritarova:   
 Chief Accountant

Bistra Kotseva:   
 Procurator  
 Karoll Capital Management EAD  
 Date: 21 March 2022

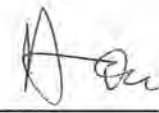
With an audit report from 25 March 2022


Silvia Dinova  
 Registered auditor responsible for the audit

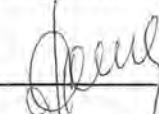


Mariy Apostolov, Managing partner  
 Grant Thornton Ltd.  
 Audit firm

	Note	For the year ending December 31 2021	For the year ending December 31 2020
Revenue	15	1,961	1,104
Cost of material	16	(20)	(13)
Hired services expenses	17	(338)	(351)
Employee benefits expense	12	(931)	(818)
Depreciation of non-financial assets	5	(3)	(3)
Other expenses	18	(34)	(46)
<b>Profit / (loss) from operating activities</b>		<b>635</b>	<b>(127)</b>
Net gain / (loss) from operations with financial assets at fair value through profit or loss	19	7	(67)
Financial costs , net	20	(8)	(7)
<b>Profit / (loss) before taxes</b>		<b>634</b>	<b>(201)</b>
Income tax (expense) / income	21	(65)	19
<b>Profit / (loss) for the year</b>		<b>569</b>	<b>(182)</b>
<b>Total comprehensive income / (loss) for the year</b>		<b>569</b>	<b>(182)</b>

Daniel Ganev :   
 Executive Director  
 Karoll Capital Management EAD

Stoyka Koritarova:   
 Chief Accountant

Bistra Kotseva:   
 Procurator  
 Karoll Capital Management EAD  
 Date: 21 March 2022



With an audit report from 25 March 2022

Silvia Dinova  
 Registered auditor responsible  
 for the engagement

Mariy Apostolov, Managing partner  
 Grant Thornton Ltd.  
 Audit firm




The accompanying notes on pages 5 to 28 form an integral part of these financial statements.



	Note	For the year ending on 31.12.2021	For the year ending on 31.12.2020
<b>Cash flows from operating activities</b>			
Proceeds from managed funds		680	538
Proceeds from customers		1,335	539
Payments to suppliers		(424)	(418)
Payments to employees and social security institutions		(937)	(808)
Income tax payments		(53)	(5)
Payments for other taxes		(89)	(21)
Proceeds related to operations with foreign currency		1	17
Payments related to operations with foreign currency, commissions and other		(10)	(25)
Other operating proceeds		1	3
Other operating payments		-	(1)
Net cash flows from operating activities		<u>504</u>	<u>(181)</u>
<b>Net change of cash and cash equivalents</b>			
Cash and cash equivalents, beginning of year	10	<u>79</u>	<u>260</u>
Cash and cash equivalents, end of year		<u>583</u>	<u>79</u>

Daniel Ganev:   
 Executive Director  
 Karoll Capital Management EAD

Stoyka Koritarova:   
 Chief Accountant

Bistra Kotseva:   
 Procurator  
 Karoll Capital Management EAD



Date: 21 March 2022

With an audit report dated 25 March 2022

Silvia Dinova  
 Registered auditor responsible  
 for the engagement

Mariy Apostolov, Managing partner  
 Grant Thornton Ltd.  
 Audit firm



UD KAROLL CAPITAL MANAGEMENT EAD  
 STATEMENT OF CHANGES IN EQUITY  
 31 December 2021  
 All amounts are in thousands of Bulgarian levs, unless otherwise stated

	Share capital	Reserves	Retained earnings	Total equity
<b>Balance as of 1 January 2020</b>	<b>900</b>	<b>100</b>	<b>452</b>	<b>1,452</b>
Loss for the year	-	-	(182)	(182)
Total comprehensive loss for the year	-	-	(182)	(182)
<b>Balance as at 31 December 2020</b>	<b>900</b>	<b>100</b>	<b>270</b>	<b>1,270</b>
Profit for the year	-	-	589	589
Total comprehensive income for the year	-	-	589	589
<b>Balance as at 31 December 2021</b>	<b>900</b>	<b>100</b>	<b>859</b>	<b>1,859</b>

Daniel Ganev:   
 Executive Director  
 Karoll Capital Management EAD

Stoyka Koritarova:   
 Chief Accountant

Bistra Kotseva:   
 Procurator  
 Karoll Capital Management EAD



Date: 21 March 2022

With an audit report dated 25 March 2022:

Silvia Dinova  
 Registered auditor responsible  
 for the engagement

Mariy Apostolov, Managing partner  
 Grant Thornton Ltd.  
 Audit firm



## Notes to the financial statements

### 1. General information

Karoll Capital Management EAD is registered in Bulgaria by Decision № 1 dated 2 September 2003 of the Sofia City Court. The Company is entered into the Bulgarian Commercial register under UIC 131134055. As of December 31, 2020, the Company's share capital is BGN 900 000, divided into 10,000 ordinary registered shares with voting rights, with a nominal value of BGN 90.

The Company's registered office is in Sofia 1303, Vazrajdane District, 57 Hristo Botev Blvd. The correspondence address of the Company is Sofia 1164, Lozenets District, 1 Zlatovrah Str.

The Company has Board of Directors consisting of three directors – Daniel Ganev, Konstantin Prodanov, and Stanimir Karolev. In 2021, the Company replaced the Deputy Chairman of the Board of Directors with Konstantin Prodanov, who has no executive functions. The changes have been approved by the FSC and have been entered in the Commercial Register. The company is represented jointly by the executive director and the procurator

As at 31.12.2021, the employees of the Company are 23, all of whom have been employed under labour contracts.

The Company is subject to regulation by the Financial Supervision Commission (FSC). Karoll Capital Management EAD is authorised by a resolution 328-UD of the FSC, dated 21 August 2003, to carry out operations within the meaning of the Public Offering of Securities Act. The license was complemented by a decision 115-UD of the FSC, dated 14 February 2006. In 2019, the Company renewed its license pursuant to the last amendments of art. 86 of the Collective Investment Schemes and Other Collective Investment Enterprises Activity Act and now holds license № 63-UD/25.09.2019.

Karoll Capital Management distributes in Bulgaria and Romania units of collective investment schemes, organised and managed by „Schroder Investment Management“ (Europe)“.

Karoll Capital Management structures securities portfolios in accordance with the investment objectives of its clients by deciding on the purchase and sale of financial instruments and other assets pursuant to contracts concluded with the clients.

As of the end of 2021, Karoll Capital Management manages four mutual funds:

- Advance Invest was initially licensed as an open-type investment company with a licence to perform activities issued by the FSC under Resolution № 561 – ID, dated 22.12.2003. The Fund invests in securities of companies from Balkan's Member States of the European Union – Bulgaria and Romania.

- Advance Eastern Europe, organised and managed by a Decision № 29-DF of the FSC dated 31.08.2006. It is the first Bulgarian mutual fund investing in emerging markets in six Eastern European countries – Bulgaria, Romania, Croatia, Serbia, Russia, Ukraine, Turkey and Greece.

- Advance Emerging Europe Opportunities, organised and managed by the Company by virtue of a Decision 1410-DF of the FSC dated 7 November 2007 and following FSC decisions № 112-DF, 113-DF and 114-DF, dated 23 February 2015. The Fund invests in securities issued by companies in Central and Eastern Europe, mainly from Poland, the Czech Republic, Hungary, Estonia, Lithuania and Latvia as well as in Austrian companies with main part of their revenue generated in the region.

- Advance Global Trends, organised and managed by a Decision № 353-DF of the FSC dated 08.06.2011. The Fund has global focus. It invests primarily in ETFs (Exchange Traded Funds), exchange traded commodities (ETC) mainly in US and EU, and in collective investment schemes admitted to public offering in the EU.

### 2. Basis for preparation of financial statements

The financial statements of the Company have been prepared in accordance with International Financial Reporting Standards (IFRS) as developed and published by the International Accounting Standards Board (IASB) and adopted by the European Union (EU).

The financial statements are presented in Bulgarian levs, which is the functional currency of the Company. All amounts are presented in thousands of BGN ('000 BGN), including comparative information for 2020, unless otherwise stated.

During the reporting period, the activities of the Company were affected by the global pandemic of Covid-19. At the beginning of 2020, due to the spread of a new coronavirus (Covid-19) worldwide, difficulties arose in the business and economic activities of a number of enterprises and entire economic sectors. On March 11, 2020, the World Health Organization announced the presence of a coronavirus pandemic (Covid-19). On March 13, 2020, the National Assembly decided to declare a state of emergency for a period of one month. On March 24, 2020, the Parliament adopted the Law on Measures and Actions during the State of Emergency, announced by a decision of the National Assembly of March 13, 2020, and on overcoming the consequences (Title, SG No. 44 of 2020, effective 14.05.2020) ". Subsequently, an emergency epidemic was introduced, which was extended several times and is still in force until 31 March 2022.

#### *Principle-assumption for an operating enterprise*

The financial statements have been prepared in accordance with the going concern principle and taking into account the possible effects of the continuing impact of the Covid-19 coronavirus pandemic.

The pandemic has led to significant volatility in the financial markets in Bulgaria and worldwide. Various governments, including Bulgaria, have announced measures to provide both financial and non-financial assistance to the affected sectors and business organizations.

In these circumstances, the Company's management has analyzed and assessed its ability to continue as a going concern based on available information for the foreseeable future and management expects that the Company has sufficient financial resources to continue its operational activities in the near future and continues to apply the going concern principle in preparing the financial statements.

### **3. Changes in accounting policies**

#### **3.1. New standards came into force on January 1, 2021.**

The Company has applied the following new standards, amendments and interpretations to IFRS, developed and published by the International Accounting Standards Board, which are mandatory for the annual period beginning on January 1, 2021, but do not have a significant effect of their application on the financial result and the financial condition of the Company:

- IFRS 4 Insurance contracts - postponement of IFRS 9 in force from 1 January 2021, adopted from The EU.
- IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 Reform on the reference interest percentage - Phase 2 in force of 1 January 2021, adopted from The EU.
- IFRS 16 Leasing: Reduction on leases related to Covid-19 after June 30, 2021, in effect from 1 April 2021, adopted from the EU.

#### **3.2. Standards, amendments and clarifications that have not yet entered into force and are not applied from an earlier date by the Company**

As of the date of approval of these financial statements, new standards, amendments and clarifications to existing standards have been published, but have not entered into force or have not been adopted by the EU for the financial year beginning on 1 January 2021 and have not been applied from an earlier date by the Company. They are not expected to have a material effect on its financial statements. Management expects all standards and amendments to be adopted in its accounting policy in the first period beginning after the date of their entry into force.

Information about these standards and changes that could have an impact on the Company's financial statements in the future is presented below.

#### **Amendments to IAS 1 Presentation of Financial Statements: Classification of Liabilities as Current or Non-current effective from 1 January 2023 not yet adopted by the EU**

The amendments in Classification of Liabilities as Current or Non-current affect only the presentation of liabilities in the consolidated statement of financial position — not the amount or timing of

recognition of any asset, liability, income or expenses, or the information that entities disclose about those items. They:

- clarify that the classification of liabilities as current or non-current should be based on rights that are in existence at the end of the reporting period and align the wording in all affected paragraphs to refer to the "right" to defer settlement by at least twelve months and make explicit that only rights in place "at the end of the reporting period" should affect the classification of a liability;
- clarify that classification is unaffected by expectations about whether an entity will exercise its right to defer settlement of a liability; and
- make clear that settlement refers to the transfer to the counterparty of cash, equity instruments, other assets or services.

#### **Amendments to IAS 1 Presentation of Financial Statements and IFRSs Statements for Annex 2: Disclosure of Accounting Policies Effective 1 January 2023, not yet adopted by the EU**

Entities are required to disclose material information related to accounting policies instead of basic accounting policies. The amendments clarify that accounting policy information is material if users of the entity's financial statements need it to understand other material information in the financial statements and if the entity discloses non-material information about the accounting policy, that information should not prevail over material information. accounting policy information.

#### **Amendments to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, effective from 1 January 2023, not yet adopted by the EU**

The amendments introduce the definition of accounting estimates and include other amendments to IAS 8 that help companies distinguish changes in accounting estimates from changes in accounting policies. The amendments will help companies improve the quality of accounting policy disclosures so that the information is more useful to investors and other key users of the financial statements.

The following new standards, amendments and interpretations to existing standards, which have also been issued, but are not yet effective, are not expected to have a material impact on the Company's financial statements:

- Amendments IFRS 3 Business Combinations, IAS 16 Property, Plant and Equipment IAS 37 Provisions, Contingent Liabilities and Contingent Assets effective from 1 January 2022 adopted by the EU
- Annual Improvements 2018-2020 effective from 1 January 2022 adopted by the EU
- IFRS 17 "Insurance Contracts" effective from 1 January 2023, adopted by the EU
- Amendments to IAS 12 Income Taxes: Deferred Tax related to Assets and Liabilities arising from a Single Transaction effective from 1 January 2023 not yet adopted by the EU
- Amendments to IFRS 17 Insurance contracts: Initial Application of IFRS 17 and IFRS 9 – Comparative Information effective from 1 January 2023 not yet adopted by the EU
- Amendments to IFRS 14 "Regulatory deferral accounts" effective from 1 January 2016, not adopted by the EU

## **4. Significant accounting policies**

### **4.1. General**

The significant accounting policies that have been used in the preparation of these financial statements are summarized below.

The financial statements have been prepared using the measurement bases specified by IFRS for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies below.

It should be noted that accounting estimates and assumptions are used for the preparation of the financial statements. Although these estimates are based on management's best knowledge of current events and actions, actual results may ultimately differ from those estimates.

## **4.2. Presentation of the financial statement**

The financial statements are presented in accordance with IAS 1 "Presentation of Financial Statements". The Company has elected to present the statement of profit or loss and other comprehensive income as a single statement.

Two comparative periods are presented for the statement of financial position when the Company:

- a) applies an accounting policy retrospectively,
- b) makes a retrospective restatement of items in its financial statements,
- c) reclassifies items in the financial statements.

and this has a material impact on the statement of financial position at the beginning of the preceding period.

In 2021, none of the above conditions is met and therefore the financial statements of the Company are presented with a comparable period.

## **4.3. Foreign currency transactions**

Foreign currency transactions are translated into the functional currency of the Company using the exchange rates prevailing at the dates of the transactions (spot exchange rate as published by the Bulgarian National Bank). Foreign exchange gains and losses resulting from the settlement of such transactions and from the re-measurement of monetary items at year-end exchange rates are recognised in profit or loss.

Non-monetary items measured at fair value are translated using the exchange rates at the date when fair value was determined.

## **4.4 Revenue**

The main revenue generated by the Company is related to management of mutual funds, asset management of trustees, provision of investment consulting services for financial instruments and distribution of shares in funds managed by Schroder Investment Management (Europe).

To determine whether to recognise revenue, the Company follows a 5-step process:

- 1 Identifying the contract with a customer.
- 2 Identifying the performance obligations.
- 3 Determining the transaction price.
- 4 Allocating the transaction price to the performance obligations.
- 5 Recognising revenue when/as performance obligation(s) are satisfied.

Revenue is recognised either at a point in time or over time, when (or as) the Company satisfies performance obligations by transferring the promised goods or services to its customers.

The Company recognises contract liabilities for consideration received in respect of unsatisfied performance obligations and reports these amounts as other liabilities in the statement of financial position. Similarly, if the Company satisfies a performance obligation before it receives the consideration, the Company recognises either a contract asset or a receivable in its statement of financial position, depending on whether something other than the passage of time is required before the consideration is due.

### **4.4.1 Revenue recognized over time**

#### **Rendering of services**

The Company's activity is legally restricted. Major sources of revenue are distribution of units of collective investment schemes managed by Schroder Investment Management (Europe), fees from managing collective investment schemes along with any related fees and transactional charges for issue and redemption of shares, management of individual customer portfolios and rendering of investment advice on financial instruments.

Revenue from services is recognized when the control over the benefits of the service provided is transferred to the services user. Revenue is recognized over time based on performance of individual obligation to implementation.

In recognition of the revenue from the provided service "mutual fund management", "wealth management", "distribution of Schrodgers funds" and "investment advice", the Company uses a method of measuring progress.

The annual remuneration for fund management is as follows:

Mutual Fund Name	% of the average annual value of the Fund's assets
DF Advance Invest	2.50%
MF Advance Eastern Europe	1,50%
MF Advance Opportunities in New Europe	1,50%
DF Advance Global Trends	1.80%

#### 4.4.2 Revenue recognized at point of time

##### Sale of units from the Company-managed funds and shares of funds managed by Schroder Investment Management

Revenue represents the remuneration of the Company for the intermediation between the funds and the investors. Revenue is recognized when the Company has transferred the control over the shares to the buyer. It is considered that the control is transferred to the buyer when the investor has accepted to subscribe shares of the relevant fund.

#### 4.4.3 Interest income

Interest income is reported on an ongoing basis in accordance with the contractual terms.

#### 4.5 Operating expenses

Operating expenses are recognized in profit or loss on the use of the services or on the date of their occurrence.

#### 4.6 Intangible assets

Intangible assets include mainly software products required for the activities of the Company and its managed mutual funds. Intangible assets are stated at cost, including all import duties, non-refundable taxes and direct costs associated with preparing the asset for exploitation.

After initial recognition, an intangible asset is carried at its cost less any accumulated amortization and any accumulated impairment losses. Impairment losses are recognized in the statement of profit or loss and other comprehensive income for the respective period.

Subsequent expenditure on an intangible asset after its purchase or its completion is expensed as incurred unless it is probable that this expenditure will enable the asset to generate future economic benefits in excess of its originally assessed standard of performance and this expenditure can be measured reliably and attributed to the asset. If these two conditions are met, the subsequent expenditure is added to the carrying amount of the intangible asset.

Residual values and useful lives are reviewed by the management at each reporting date.

Amortization is calculated using the straight-line method over the estimated useful life of individual assets as follows:

- Software 2 years
- Licenses and other 2 years

Amortisation has been included in the statement of profit or loss and other comprehensive income within 'Depreciation and amortisation of non-financial assets.

The recognition threshold adopted by the Company for the intangible assets amounts to BGN 700.

#### 4.7 Machinery and equipment

Machinery and equipment are initially measured at cost, which comprises its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use.

After initial recognition, fixed assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. Impairment losses are recognised in statement of profit or loss and other comprehensive income for the respective period.

Subsequent expenditure relating to an item of machinery and equipment is added to the carrying amount of the asset when it is probable that this expenditure will enable the asset to generate future economic benefits in excess of its originally assessed standard of performance. All other subsequent expenditures are recognised as incurred.

Residual value estimates and estimates of useful life of property, plant and equipment are updated by the Management as of each reporting date.

Amortisation is calculated using the straight-line method over the estimated useful life of individual asset types, as follows:

- |                         |         |
|-------------------------|---------|
| • Vehicles              | 4 years |
| • Computers and servers | 2 years |
| • Other                 | 4 years |

The recognition threshold adopted by the Company for property, plant and equipment amounts to BGN 700.

#### **4.8 Impairment testing of intangible assets and machinery and equipment**

In calculating the amount of impairment, the Company defines the smallest identifiable group of assets for which separate cash flows (cash-generating unit) can be determined. As a result, some assets are tested for impairment on an individual basis and others on a cash-generating unit basis.

All cash-generating assets and units are tested for impairment at least annually. All other individual assets or cash-generating units are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognized for the amount by which the carrying amount of an asset or cash-generating unit exceeds its recoverable amount, which is the higher of an asset's fair value less costs to sell and its value in use. To determine the value in use, the Company's management calculates the expected future cash flows for each cash-generating unit and determines the appropriate discount factor in order to calculate the present value of these cash flows. The data used in the impairment testing are based on the latest approved budget of the Company, adjusted, if necessary, in order to eliminate the effect of future reorganizations and significant improvements in assets. The discount factors are determined for each individual cash-generating unit and reflect their respective risk profile, assessed by the Company's management.

Impairment losses on a cash-generating unit are stated in the reduction of the carrying amount of the assets of that unit. For all of the Company's assets, management subsequently assesses whether there is any indication that an impairment loss recognized in prior years may no longer exist or be reduced. An impairment loss recognized in a prior period is reversed if the recoverable amount of the cash-generating unit exceeds its carrying amount.

#### **4.9 Leasing**

##### **4.9.1 The company as a lessee**

For any new contracts entered into on or after 1 January 2019, the Company considers whether a contract is, or contains a lease. A lease is defined as 'a contract, or part of a contract, which conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration'. To apply this definition the Company assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Company.
- the Company has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract.
- the Company has the right to direct the use of the identified asset throughout the period of use.



The Company assesses whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

#### **Measurement and recognition of leases as a lessee**

At lease commencement date, the Company recognizes a right-of-use asset and a lease liability on the statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Company, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received).

The Company depreciates the right-of-use assets on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Company also assesses the right-of-use asset for impairment when such indicators exist.

At the commencement date, the Company measures the lease liability at the present value of the lease payments unpaid at that date, discounted using the interest rate implicit in the lease if that rate is readily available or the Company's incremental borrowing rate.

Lease payments included in the measurement of the lease liability are made up of fixed payments (including in substance fixed), variable payments based on an index or rate, amounts expected to be payable under a residual value guarantee and payments arising from options reasonably certain to be exercised.

After initial measurement, the liability is reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments.

When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

The Company has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

### **4.10 Financial instruments**

#### **4.10.1 Recognition and deregistration**

Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provisions of the financial instrument.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire or when the financial asset and substantially all the risks and rewards of ownership have been transferred.

Financial liabilities are written off when the obligation specified in the contract is fulfilled, cancelled or its term has expired.

#### **4.10.2 Classification and initial measurement of financial assets**

Financial assets are initially measured at fair value, adjusted for transaction costs, except for financial assets at fair value through profit or loss and trade receivables that do not contain a significant financial component. The initial measurement of financial assets at fair value through profit or loss is not adjusted with transaction costs that are reported as current expenses. The initial measurement of trade receivables that do not contain a significant financial component represents the transaction price in accordance with IFRS 15.

Depending on the method of subsequent measurement, financial assets are classified into the following categories:

- Debt instruments at amortised cost.
- Financial assets at fair value through profit or loss (FVTPL).

**The classification is determined by both:**

- the entity's business model for managing the financial asset.
- the contractual cash flow characteristics of the financial asset.

All income and expenses relating to financial assets that are recognised in profit or loss are presented within "Net loss from operations with financial assets at fair value through profit or loss". During the period, the Company did not recognize income and expenses in relation to its financial assets at amortized cost.

#### **4.10.3 Subsequent measurement of financial assets**

##### **Debt instruments at amortized cost**

Financial assets are measured at amortised cost if the assets meet the following conditions and are not designated as FVTPL:

- they are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows.
- the contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.

This category includes non-derivative financial assets like loans and receivables with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortized cost using the effective interest method. Discounting is omitted where the effect of discounting is immaterial.

- **Trade receivables**

Trade receivables are amounts due from customers for goods or services sold in the ordinary course of business. Typically, they are due to be settled within a short timeframe and are therefore classified as current. Trade receivables are initially recognized at amortized cost unless they contain significant financial components. The Company holds trade receivables for the purpose of collecting the contractual cash flows and therefore measures them at amortized cost using the effective interest method. Discounting is omitted where the effect of discounting is immaterial.

##### **Financial assets at fair value through profit or loss (FVTPL)**

Financial assets that are held within a different business model than "hold to collect" or "hold to collect and sell", and financial assets whose contractual cash flows are not solely payments of principal and interest are accounted for at FVTPL.

This category also contains an equity investment. The Company accounts for the investment at FVTPL and did not make the irrevocable election to account for the investment in Advance Equity Holding at FVOCI.

Investments in shares of collective investment schemes are necessarily reported at fair value through profit or loss.

#### **4.10.4 Impairment on financial assets**

IFRS 9's impairment requirements use more forward-looking information to recognise expected credit losses.

Instruments within the scope of the new requirements included loans and other debt-type financial assets measured at amortised cost, trade receivables, contract assets recognised and measured under IFRS 15.

Recognition of credit losses is no longer dependent on the Company first identifying a credit loss event. Instead, the Company considers a broader range of information when assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect the expected collectability of the future cash flows of the instrument.

In applying this forward-looking approach, a distinction is made between:

- financial instruments that have not deteriorated significantly in credit quality since initial recognition or that have low credit risk (Stage 1) and
- financial instruments that have deteriorated significantly in credit quality since initial recognition and whose credit risk is not low (Stage 2)
- Stage 3 would cover financial assets that have objective evidence of impairment at the reporting date. However, none of the Company's financial assets fall into this category, neither Stage 2.

Measurement of the expected credit losses is determined by a probability-weighted estimate of credit losses over the expected life of the financial instrument.

#### **4.10.5 Classification and measurement of financial liabilities**

The Company's financial liabilities include trade and other payables.

Financial liabilities are initially measured at fair value, and, where applicable, adjusted for transaction costs unless the Company designated a financial liability at fair value through profit or loss.

Financial liabilities are measured at amortised cost using the effective interest method.

#### **4.11 Income taxes**

Tax expense recognized in profit or loss comprises the sum of deferred tax and current tax not recognized in other comprehensive income or directly in equity.

Current income tax assets and/or liabilities comprise those obligations to, or claims from, fiscal authorities relating to the current or prior reporting periods, that are unpaid at the reporting date. Current tax is payable on taxable profit, which differs from profit or loss in the financial statements. Calculation of current tax is based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

Deferred income taxes are calculated using the liability method on temporary differences between the carrying amounts of assets and liabilities and their tax bases. However, deferred tax is not provided on the initial recognition of an asset or liability unless the related transaction affects tax or accounting profit.

Deferred tax assets and liabilities are calculated, without discounting, at tax rates that are expected to apply to their respective period of realization, provided they are enacted or substantively enacted by the end of the reporting period.

Deferred tax liabilities are always provided for in full.

Deferred tax assets are recognized to the extent that it is probable that they will be able to be utilized against future taxable income. For management's assessment of the probability of future taxable income to utilize against deferred tax assets, for more information please see note **Error! Reference source not found.**

Deferred tax assets and liabilities are offset only when the Company has a right and intention to set off current tax assets and liabilities from the same taxation authority.

Changes in deferred tax assets or liabilities are recognized as a component of tax income or expense in profit or loss, except where they relate to items that are recognized in other comprehensive income or directly in equity, in which case the related deferred tax is also recognized in other comprehensive income or equity, respectively.

At the reporting date the Company has deferred tax assets arisen on compensated leaves.

#### **4.12 Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand, current bank accounts, demand deposits and short-term deposit, that are readily convertible into known amounts of cash, and which are subject to an insignificant risk of changes in value.

#### **4.13 Share capital, reserves and dividend payments**

Share capital represents the nominal value of shares that have been issued.

Other reserves include legal reserves under the Commerce Act.

Retained earnings include all current and prior period retained profits and uncovered losses.

Dividend payables to shareholders are included in 'Related party payables' when the dividends have been approved at the general meeting of shareholders prior to the reporting date.

At the reporting date no dividends are distributed to the sole owner.

All transactions with owners of the Company are recorded separately within equity.

#### **4.14 Post-employment benefits and short-term employee benefits**

The Company has no short-term obligations for compensated leaves arising from unused annual leave or amounts related to salaries. The Company has not developed and does not apply plans for post-employment benefits, nor other long-term remunerations and post-employment plans in the form of compensations with shares or equity interests.

Pursuant to Ordinance №48 on the requirements of the FSC for the remuneration of employees, the Company has adopted and applies a remuneration policy.

At the end of the reporting period the Company has short-term liabilities for compensable leave, which arose on the basis of unused paid annual leave.

#### **4.15 Provisions, contingent liabilities and contingent assets**

Provisions are recognised when present obligations as a result of a past event will probably lead to an outflow of economic resources from the Company and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive commitment that has resulted from past events, for example, granted product warranties, legal disputes or onerous contracts. Restructuring provisions are recognized only if a detailed formal plan for the restructuring has been developed and implemented, or management has at least announced the plan's main features to those affected by it. Provisions are not recognized for future operating losses.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

Any reimbursement that the Company can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset. However, this asset may not exceed the amount of the related provision.

All provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

In those cases where the possible outflow of economic resources as a result of present obligations is considered improbable or remote, no liability is recognised.

Contingent liabilities are to be measured subsequently at the higher value between the above-described comparable provision and the amount initially recognized less accumulated depreciation.

#### **4.16 Significant management judgement in applying accounting policies**

Significant management judgments in applying accounting policies of the Company that have the most significant impact on the financial statements are described below. The main sources of uncertainty in the use of accounting estimates are described below.

##### **4.16.1 Deferred tax assets**

The assessment of the probability of future taxable income in which deferred tax assets can be utilized is based on the Company's latest approved budget forecast, which is adjusted for significant non-taxable income and expenses and specific limits to the use of any unused tax loss or credit. If a positive forecast of taxable income indicates the probable use of a deferred tax asset, especially when it can be utilized without a time limit, that deferred tax asset is usually recognised in full. The recognition of deferred tax

assets that are subject to certain legal or economic limits or uncertainties is assessed individually by management based on the specific facts and circumstances.

#### **4.16.2 Expected credit losses**

The company uses an individual model for valuation of ECL for financial assets measured at amortized cost. Provisioning percentages are based on historical past-due data for individual counterparties, adjusted with supportable and reasonable expectations for future events.

#### **4.16.3 Measuring fair value**

Significant judgments of the Company's management regarding fair value measurement include an assessment of the activity of the market in which the Company's financial assets are traded, as well as the appropriateness of data inputs other than market-observable inputs for assets for which there are no observable quotations from active markets (level 1 according to the fair value hierarchy of IFRS 13).

### **4.17 Uncertainty of accounting estimates**

In preparing the financial statements, management makes a number of assumptions, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses.

Actual results may differ from management's assumptions, estimates and assumptions and, in rare cases, may be consistent with estimates.

Information about the significant assumptions, estimates and assumptions that have the most significant effect on the recognition and measurement of assets, liabilities, income and expenses is presented below.

#### **4.17.1 Measurement of expected credit losses**

Credit losses represent the difference between all contractual cash flows due to the Company and all cash flows that the Company expects to receive. Expected credit losses are probabilistic weighted estimates of credit losses that require the Company's judgment. Expected credit losses are discounted at the original effective interest rate.

#### **4.17.2 Useful life of depreciable assets**

Management reviews the useful lives of depreciable assets at the end of each reporting period. As of 31 December 2021, the management has determined the useful life of the assets, which is the expected useful life of the assets of the Company.

#### **4.17.3 Provisions**

Provisions are recognised when present obligations as a result of a past event will probably lead to an outflow of economic resources from the Company and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive commitment that has resulted from past events, such as legal disputes. Restructuring provisions are recognized only if a detailed formal plan for the restructuring has been developed and implemented, or management has at least announced the plan's main features to those affected by it. Provisions are not recognized for future operating losses.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

Any reimbursement that the Company can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset. However, this asset may not exceed the amount of the related provision.

All provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

In those cases where the possible outflow of economic resources as a result of present obligations is considered improbable or remote, no liability is recognised.

Probable inflows of economic benefits to the Company that do not yet meet the recognition criteria of an asset are considered contingent assets.

#### 4.17.4 Fair value measurement

Management uses techniques to measure the fair value of financial instruments (in the absence of quoted prices in an active market) and non-financial assets. When applying valuation techniques, market data and assumptions that market participants would adopt when evaluating an instrument are used to the maximum extent possible. In the absence of relevant market data, management uses its best assessment of the assumptions that market participants would make. These estimates may differ from the actual prices that would have been determined in a fair market transaction between informed and willing parties at the end of the reporting period (see Note 28).

### 5 Machinery and equipment

Equipment includes computer and server systems, copiers and printers. The carrying amount of this group can be analyzed as follows:

	Computer and server systems	Printers and copiers	Vehicles	Paintings	Expenses for acquisition of fixed assets	Total
	'000 BGN	'000 BGN	'000 BGN	'000 BGN	'000 BGN	'000 BGN
<b>Gross carrying amount</b>						
Balance as at 1 January 2021	24	8	378	10	-	420
Newly acquired assets	7	-	-	-	1	8
Balance as at 31 December 2021	31	8	378	10	1	428
<b>Depreciation</b>						
Balance as at 1 January 2021	(22)	(7)	(378)	-	-	(407)
Depreciation	(2)	(1)	-	-	-	(3)
Balance as at 31 December 2021	(24)	(8)	(378)	-	-	(410)
<b>Carrying amount 31 December 2021</b>	<b>7</b>	<b>-</b>	<b>-</b>	<b>10</b>	<b>1</b>	<b>18</b>

	Computer and server systems	Printers and copiers	Vehicles	Paintings	Total
	'000 BGN	'000 BGN	'000 BGN	'000 BGN	'000 BGN
<b>Gross carrying amount</b>					
Balance as of 1 January 2020	23	8	378	10	419
Newly acquired assets at 31 December 2020	1	-	-	-	1
	24	8	378	10	420
<b>Depreciation</b>					
Balance as of 1 January 2020	(20)	(6)	(378)	-	(404)
Depreciation at 31 December 2020	(2)	(1)	-	-	(3)
	(22)	(7)	(378)	-	(407)
<b>Carrying amount 31 December 2020</b>	<b>2</b>	<b>1</b>	<b>-</b>	<b>10</b>	<b>13</b>

Depreciation expense is included in the statement of profit or loss and other comprehensive income within "Depreciation of non-financial assets".

As of 31 December 2021, and 31 December 2020, there were no contractual obligations in relation to the purchase of property, plant and equipment.

The company has not pledged property, machinery, equipment as collateral for its obligations.

### 6 Deferred tax assets

In 2021 the Company recognizes deferred tax assets in the amount of BGN 19 thousand, formed on the tax loss for 2020.

## 7 Financial assets carried at fair value through profit or loss

	Note	As of 31.12.2021	As of 31.12.2020
Shares	7.1	41	205
Units of collective investment schemes	7.2	894	722
<b>TOTAL</b>		<b>935</b>	<b>927</b>

### 7.1 Shares

	ISIN	Issue currency	As of 31.12.2021	As of 31.12.2020
Advance Equity Holding AD	BG1100033064	BGN	41	205

The financial assets are recognised at fair value through profit or loss where the current market prices of the last trading session on BSE Sofia are used to measure their fair value. The shares are not pledged as collateral for liabilities of the Company.

### 7.2 . Units of collective investment schemes in foreign currency

	ISIN	Issue currency	As of 31.12.2021	As of 31.12.2020
DF Advance Emerging Europe Opportunities	BG9000023077	EUR	771	621
DF Advance Global Trends	BG9000002113	EUR	123	101
<b>TOTAL</b>			<b>894</b>	<b>722</b>

The holdings of collective investment schemes are reported at fair value through profit or loss, and the last announced redemption price for 2021 years of the respective collective investment scheme is used to determine their fair value.

## 8 Trade and other financial receivables

	As of 31.12.2021	As of 31.12.2020
<b>Current financial receivables</b>		
Schroder Investment Management (Europe)	202	133
Receivables from trust management contracts	84	107
Other financial receivables	4	-
<b>TOTAL</b>	<b>290</b>	<b>240</b>

All receivables are short-term. The net carrying amount of trade and other receivables is considered a reasonable estimate of their fair value.

All trade and other financial receivables of the Company have been reviewed for indications of impairment, for which a simplified approach has been applied to determine the expected credit losses for the period. All trade receivables have been collected prior to the preparation of the financial statements and no impairment has been accrued based on the expected credit loss.

## 9 Prepayments and other assets

	As of 31.12.2021	As of 31.12.2020
Prepaid expenses	19	16
Other receivables	21	11
<b>TOTAL</b>	<b>40</b>	<b>27</b>

Prepaid expenses are related to annual platform subscriptions, annual membership fees and contributions for additional voluntary health insurance for employees. Other receivables include mainly advance payments, incl. for the purchase of software and overpaid income taxes.

## 10 Cash and cash equivalents

	As of 31.12.2021	As of 31.12.2020
Cash on hand and in banks in BGN	106	21
Cash on hand and in banks in foreign currency	477	58
<b>TOTAL</b>	<b>583</b>	<b>79</b>

The company has no blocked money and cash equivalents.

The Company has estimated the expected credit losses on cash and cash equivalents. The estimated value is less than 0.1% of the gross value of cash deposited with financial institutions, therefore it is determined as insignificant and is not accrued in the financial statements of the Company.

## 11 Equity

### 11.1 Share capital

The registered capital of the Company consists of 10,000 fully paid ordinary registered shares with a nominal value of BGN 90 per share. All shares are entitled to receive dividends and liquidation shares and provide one vote by the general meeting of shareholders of the Company.

	As of 31.12.2021	As of 31.12.2020
Number of issued and fully paid shares:		
In the beginning of the year	10,000 pcs.	10,000 pcs.
Nominal value	BGN 90 / share	BGN 90 / share
<b>Total number of shares issued and fully paid</b>	<b>10,000 pcs.</b>	<b>10,000 pcs.</b>
<b>Share capital as of December 31</b>	<b>900</b>	<b>900</b>

The sole owner of the capital as of December 31 of both previous reporting periods is Stanimir Karolev.

### 11.2 Reserves

The reserves of the Company amounted to BGN 100 thousand represent legal reserves formed pursuant to Art. 246 of the Commerce Act.

## 12 Employee compensations

### 12.1 Employee benefits expense

Employee benefits expense include:

	As of 31.12.2021	As of 31.12.2020
Salaries	(840)	(729)
Social and health security costs	(91)	(88)
Paid leaves	-	(1)
<b>TOTAL</b>	<b>(931)</b>	<b>(818)</b>

Employee benefits expenses include the monthly salaries and benefits of employees under employment contracts. The Company has not charged a provision for retirement benefits, because the amount is insignificant.

At the end of the reporting period, expenses for remuneration and social insurance for paid leaves have



been accrued.

## 12.2 Employee and social security obligations

Employee obligations as at the reporting periods comprise of:

	As of 31.12.2021	As of 31.12.2020
Social security contributions	13	11
Paid leaves	2	2
<b>TOTAL</b>	<b>15</b>	<b>13</b>

## 13 Liabilities under leasing contracts

### Lease payments that are not recognized as a liability

The Company has chosen not to recognize a liability under leases if they are short-term (leases with an expected term of 12 months or less) or if they lease low-value assets. Payments made under these leases are recognized as an expense on a straight-line basis. In addition, some variable lease payments cannot be recognized as a lease liability and are recognized as an expense when incurred.

The company is a lessee under a lease agreement for an office building with Karoll Finance EOOD. Lease payments recognized as an expense for the period amount to BGN 117 thousand. This amount includes the minimum lease payments.

The contract contains clauses that allow early termination after one month's notice from either party, without significant penalties.

## 14 Trade and other payables

	As of 31.12.2021	As of 31.12.2020
<b>Current:</b>		
Trade payables	10	17
Other financial liabilities	22	8
Financial liabilities	<b>32</b>	<b>25</b>
Tax payables	27	30
Non-financial liabilities	<b>27</b>	<b>30</b>
<b>Current trade and other payables</b>	<b>59</b>	<b>55</b>

The net carrying amount of current trade and other payables is considered a reasonable estimate of their fair value.

## 15 Revenues from sales of services

	For the year ending 31.12.2021	For the year ending 31.12.2020
Revenue from distribution of Schrodgers' Funds	802	413
Revenue from trust management	463	154
Management fee for MF Advance Invest	337	265
Management fee for MF Advance Emerging Europe Opportunities	224	184
Management fee for MF Advance Eastern Europe	63	50
Management fee for MF Advance Global Trends	40	33
Revenue arising on the issue and repurchase of units of the managed mutual funds	17	5
Revenues from marketing services of managed mutual funds	15	-
<b>TOTAL</b>	<b>1,961</b>	<b>1,104</b>

All amounts are in thousands of Bulgarian levs, unless otherwise stated

The company presents revenues from the transfer of services over time in the following main product lines and geographical regions:

<b>2021</b>	<b>Luxembourg</b>	<b>Bulgaria</b>	<b>Total</b>
Revenues from distribution of funds	715	-	<b>715</b>
Revenues from asset management	-	1,142	<b>1,142</b>
Recognized at a point in time	87	17	<b>104</b>
Recognized over time	802	1,159	<b>1,961</b>

<b>2020</b>	<b>Luxembourg</b>	<b>Bulgaria</b>	<b>Total</b>
Revenues from distribution of funds	413	-	<b>413</b>
Revenues from asset management	-	691	<b>691</b>
Recognized at a point in time	38	5	<b>43</b>
Recognized over time	375	686	<b>1,104</b>

## 16 Cost of material

Material costs include:

	<b>For the year ending 31.12.2021</b>	<b>For the year ending 31.12.2020</b>
Electricity	(14)	(8)
Heat	(4)	(3)
Vehicle supplies	(2)	(2)
<b>TOTAL</b>	<b>(20)</b>	<b>(13)</b>

## 17 Hired services expenses

Hired services expenses are as follows:

	<b>For the year ending 31.12.2021</b>	<b>For the year ending 31.12.2020</b>
Rent	(117)	(117)
Annual fees and subscriptions	(104)	(103)
Remuneration for administration of client's assets	(34)	(55)
Advertising	(32)	(15)
Distribution costs	(29)	(18)
Consulting services	(6)	(30)
Audit	(4)	(5)
Mobile services	(3)	(2)
Custody fees	(2)	-
Trainings and seminars	-	(3)
Others	(7)	(3)
<b>TOTAL</b>	<b>(338)</b>	<b>(351)</b>

## 18 Other expenses

Other operating expenses comprise of:

	For the year ending 31.12.2021	For the year ending 31.12.2020
Non-deductible tax credit	(21)	(32)
Expenditure on administrative sanctions	(10)	-
Provision of administrative sanctions	(10)	-
Administrative fines and compensations	8	(8)
Business trips	-	(4)
Tax on expenses and other	(1)	(2)
<b>TOTAL</b>	<b>(34)</b>	<b>(46)</b>

The company is registered under the VAT Act on the grounds of Art. 96 para 1 of the law. During the reporting period the Company makes exempt and taxable supplies within the meaning of the VAT Act. In the present financial statement in other expenses for the activity is included the unrecognized partial tax credit from the purchases in 2021 in the amount of BGN 21 thousand.

## 19. Net gain / (loss) from revaluation of financial assets at fair value

	For the year ending 31.12.2021	For the year ending 31.12.2020
Gain from revaluation of financial assets at fair value through profit or loss	418	412
Loss from revaluation of financial assets at fair value through profit or loss	(411)	(479)
<b>TOTAL</b>	<b>7</b>	<b>(67)</b>

## 20. Financial costs, net

	For the year ending 31.12.2021	For the year ending 31.12.2020
Currency exchange gains, net	-	(1)
Other financial costs	(8)	(6)
<b>TOTAL</b>	<b>(8)</b>	<b>(7)</b>

In 2021 the Company receives compensation under the Program for compensation of non-household end customers of electricity with a decision of the Council of Ministers RMS 739 / 26.10.2021. and RMS 15 / 20.01.2022. Revenue from financing under the program in the amount of BGN 1 thousand has been recorded.

## 21. Income tax (expense) / revenue

The expected tax expense based on the effective tax rate of 10% and the actually recognized tax expense in profit or loss can be equated as follows:

	For the year ending 31.12.2021	For the year ending 31.12.2020
Profit / (Loss) before tax	634	(201)
Tax rate	10%	10%
Expected income tax expense	<b>(63)</b>	-

<b>Income tax (expense) / revenue</b>	<b>For the year ending 31.12.2021</b>	<b>For the year ending 31.12.2020</b>
<b>Continued</b>		
Tax effect of:		
Expenses not recognized for tax purposes	(4)	-
Revenue not recognized for tax purposes	21	-
Current tax expense	<u>(46)</u>	<u>-</u>
Deferred tax (expenses) / income:		
Recognized deferred tax asset in respect of recognized tax losses	(19)	19
<b>Income tax (expense) / revenue</b>	<u><b>(65)</b></u>	<u><b>19</b></u>

## 22. Related parties

The Company's related parties include managed mutual funds, Karoll Group companies, the owner and key management personnel. Unless explicitly stated, related party transactions are not conducted under special conditions and no guarantees have been provided or received. Amounts due to and from related parties are settled only through wire transfers.

### a. Related party transactions

#### Accrued income:

	<b>For the year ending 31.12.2021</b>	<b>For the year ending 31.12.2020</b>
<b>Revenues from management of mutual funds:</b>		
Management fee for MF Advance Invest Mutual Fund	337	265
Management fee for MF Advance Emerging Europe Opportunities	224	184
Management fee for MF Advance Eastern Europe	63	50
Management fee for MF Advance Global Trends	40	33
Revenue from issuing and repurchase of fund shares	17	5
Revenues from marketing services of managed mutual funds	15	-
<b>TOTAL</b>	<u><b>696</b></u>	<u><b>537</b></u>

#### Purchases of services from other related parties under common control

	<b>For the year ending 31.12.2021</b>	<b>For the year ending 31.12.2020</b>
Rent to Karoll Finance EOOD and other complementary expenses	(135)	(129)
Costs for administering trustees	(36)	(42)
<b>TOTAL</b>	<u><b>(171)</b></u>	<u><b>(171)</b></u>

#### Remuneration of key management personnel:

	<b>For the year ending 31.12.2021</b>	<b>For the year ending 31.12.2020</b>
Salaries	(480)	(364)
Social security	(20)	(16)
<b>TOTAL</b>	<u><b>(500)</b></u>	<u><b>(380)</b></u>

**b. Balances with related parties at the end of the year**

	As of 31.12.2021	As of 31.12.2020
<b>Current receivables from:</b>		
<i>Mutual funds:</i>		
- MF Advance Emerging Europe Opportunities	33	23
- MF Advance Invest	22	15
- MF Advance Eastern Europe	6	4
- MF Advance Global Trends	4	3
<b>Total receivables from mutual funds</b>	<b>65</b>	<b>45</b>
	As of 31.12.2021	As of 31.12.2020
<b>Current liabilities to:</b>		
<i>Other related parties:</i>		
- Karoll Finance EOOD	18	12

The Company's receivables from the managed mutual funds are short term and are calculated and settled in accordance with the terms specified in the approved Rules of each Fund.

**23. Non-cash transactions**

During the presented reporting periods the Company has not carried out any investment or financial transactions in which no cash or cash equivalents have been used and which have not been reflected in the cash flow statement.

**24. Contingent assets and liabilities**

The company has an administrative penalty imposed by the FSC - a property sanction for violations in 2021 of the ACISCIPA by Karoll Capital Management EAD as a management company managing Advance Invest. The company appealed to the Administrative Court of Sofia City against the decision of the Sofia District Court on the penal decree.

**25. Other disclosures**

Cash of clients of Karoll Capital Management EAD and held securities invested in the funds of Schroder Investment Management ( Europe ) .

Active	Currency	Market value as of 31.12.2021	Market value as of 31.12.2020
Cash	BGN	573	336
Cash	EUR	1,423	235
Cash	USD	75	39
Mutual funds	EUR	71,849	54,871
Mutual funds	USD	15,697	13,186
<b>TOTAL</b>		<b>89,617</b>	<b>68,667</b>

**26. Categories financial assets and financial liabilities**

The carrying amounts of financial assets and liabilities of the Company can be presented in the following categories:

Financial assets	Note	As of 31.12.2021	As of 31.12.2020
<i>Financial assets at fair value through profit or loss</i>			
Shares	7.1	41	205
Units of collective investment schemes	7.2	894	722
		<b>935</b>	<b>927</b>

<b>Financial assets (continued)</b>	<b>Note</b>	<b>As of 31.12.2021</b>	<b>As of 31.12.2020</b>
<i>Financial assets at amortized cost:</i>			
Trade and other finance receivables	8	290	240
Related party receivables	22	65	45
Cash and cash equivalents	10	583	79
		<b>938</b>	<b>364</b>
<b>Financial liabilities</b>			
	<b>Note</b>	<b>As of 31.12.2021</b>	<b>As of 31.12.2020</b>
<i>Current liabilities:</i>			
Trade and other payables	14	32	25
Related party payables	22	18	12
		<b>50</b>	<b>37</b>

See Note 4.10 for information on the accounting policy for each category of financial instruments. A description of the Company's risk management policy and objectives regarding financial instruments is presented in the following note.

## 27. Risks related to financial instruments

The specific activity of Karoll Capital Management EAD as a management company determines some risks inherent in the activity of the company's managing collective investment schemes. The management of mutual fund portfolios highlights the need to implement adequate systems for timely identification and management of various types of risk, and of particular importance are risk management procedures, mechanisms for keeping them within acceptable limits, optimal liquidity and portfolio diversification.

The most significant financial risks to which the Company is exposed are market risk, credit risk and liquidity risk.

Risk management is carried out on the principle of centralization and is structured according to the levels of competence as follows:

- Board of Directors - determines the acceptable levels of risk within the Company's strategy, as well as adopts and approves adequate rules and procedures for risk management.
- Executive director - controls adherence to accepted limits, as well as organizes the proper channeling of adopted risk management rules and procedures in the day-to-day operations.
- Risk Management Department - measures, monitors, manages, and controls the risks in the process of portfolio management for the Company.

### Risk management objectives and policies

The Company is exposed to various risks in relation to its financial instruments. For more information about the financial assets and liabilities by category, please see note 26.

Considering its main activity and the use of financial instruments, the Company is exposed to the following risks:

#### **Market risk**

Market risk is a systemic (overall) risk affecting the value of all assets. It arises from the characteristics of the macroeconomic environment and the state of the capital market. It is external to the issuing company and generally cannot be diversified. Market risk consists of foreign exchange, interest rate and other price risks. The main methods to contain systemic risk and its individual components are collecting and processing information about the macroeconomic environment and on this basis – forecasting and ensuring compliance of the investment policy with the expected dynamics of this environment. All investments in securities may pose a risk of capital loss.

The market risk is concentrated in the financial assets carried at fair value through profit or loss, as presented in note 26.

#### **Currency risk**

The Company is exposed to currency risk when conducting transactions with financial instruments denominated in foreign currency. When making transactions in foreign currency, income and expenses arise from foreign exchange transactions, which are reported in the statement of comprehensive income. Such exposures are the monetary assets and liabilities of the Company denominated in currencies other than BGN and EUR. During the presented reporting periods the Company was not directly exposed to currency risk, as it did not have monetary assets denominated in currencies other than BGN and EUR. To the extent that a large part of the Company's investments in financial assets measured at fair value are exposed to currency risk due to their own investments denominated in currencies other than EUR and BGN, the Company is indirectly exposed to currency risk.

#### **Interest rate risk**

The activity of the Company is subject to risk of fluctuations in interest rates to an insignificant extent. The value of interest-bearing assets with a fixed interest rate changes as a result of changes in market interest rates. On the other hand, for assets with floating interest rates, the Company is exposed to interest rate risk as a result of a change in the interest rate index to which the respective financial instrument is linked.

As of 31 December 2021, the Company is not exposed to the risk of changes in market interest rates.

#### **Another price risk**

The Company defines price risk as the risk of a decline in the price of a financial asset or portfolio of financial assets due to factors other than those arising from interest rate or currency risk. This investment is constantly monitored. The shares give the right to vote in the General Meetings of the shareholders of issuers. Price risk is affected by the long-term effects of the COVID-19 pandemic on certain industries, sanctions against the Russian Federation and countermeasures on its part, and the hostilities that began in Ukraine on February 24, 2022.

	ISIN	Currency	As of 31.12.2021	As of 31.12.2020
Advance Equity Holding AD	BG1100033064	BGN	41	205
MF Advance Emerging Europe Opportunities	BG9000023077	EUR	771	621
MF Advance Global Trends	BG9000002113	EUR	123	101

#### **Credit risk**

Credit risk is the risk that a counterparty fails to discharge an obligation to the Company. The Company is exposed to this risk for various financial instruments, for example receivables from customers, placing deposits, investment in securities, etc.

The Company's maximum exposure to credit risk is limited to the carrying amount of financial assets recognised at the reporting date, as summarised below:

	As of 31.12.2021	As of 31.12.2020
Marketable equities	41	205
Units of collective investment schemes:	894	722
Trade and other finance receivables	290	240
Related party receivables	65	45
Cash and cash equivalents	583	79
<b>Carrying amount</b>	<b>1,873</b>	<b>1,291</b>

As of the date of the financial statements, none of the trade and other financial receivables or other assets of the Company have expired.

### **Liquidity risk**

Pursuant to the provisions of Ordinance 44, the Management company must maintain at any time minimum liquidity, including cash on hand, deposits in bank, which is not in bankruptcy proceedings, government securities and mortgage and municipal bonds, which have a market price, in an amount not less than the amount of its current liabilities with a maturity of three months.

The Company has determined the cash flows from management fees for the managed mutual funds as payable within 1 month. Available cash resources and trade receivables do not exceed the current needs of cash outflow.

Pursuant to the provisions of contracts for management of individual portfolios (wealth management), contracts for distribution of funds of Schroders and contracts for provision of financial advice on financial instruments, all cash flows are due within one month.

## **28. Fair value measurement of financial instruments**

For the financial instruments measured at fair value in the statement of financial position, IFRS 7 requires disclosure of techniques for determining the fair value. The standard introduces the fair value hierarchy, as determined by the degree of observability of the data used to estimate the fair value. Data is defined as observable if it reflects market data obtained from independent sources, while the data that reflects market assumptions of the company are defined as unobservable. Both types of data set the following three levels of the fair value hierarchy:

Level 1 – Estimation of fair value based directly on price quotations in active markets for identical assets or liabilities.

Level 2 – Estimation of fair value based on observable data other than those in level 1 but based directly or indirectly on it and relevant to the asset or liability.

Level 3 – Estimation of fair value through valuation techniques, including data for the asset or liability that are not based on observable market data (unobservable data).

The following table provides information on financial instruments at fair value in the levels 1 to 3:

<b>As of 31.12.2021</b>	<u><b>Level 2</b></u>
Financial assets reported at fair value value in profit or loss:	
- Shares	41
- Units of collective investment schemes	894
<b>TOTAL</b>	<u><b>935</b></u>
<b>As of 31.12.2020</b>	<u><b>Level 2</b></u>
Financial assets reported at fair value value in profit or loss:	
- Shares	205
- Units of collective investment schemes	722
<b>TOTAL</b>	<u><b>927</b></u>

The shares of Advance Equity Holding and the shares of collective investment schemes are classified in level 2 of the fair value hierarchy, as a directly observable market quotation from an inactive market is used for their valuation.



## 29. Capital management policies and procedures

The objectives of the Company in connection with capital management are:

- to ensure the ability of the Company to continue to exist as a going concern and
- to ensure adequate profitability for the shareholder.

The company monitors the capital in accordance with the requirements set out in Art. 151 - 154 of Ordinance №44 on the requirements for the activity of collective investment schemes, management companies, national investment funds and persons managing alternative investment funds of the Financial Supervision Commission.

The observed data for the period show high values of the ratios and compliance with regulatory requirements. According to the requirements of Art. 90, para. 1 of the ACISCIPA, the Company must maintain at all times equity equal to or over EUR 125,000.

Ratios	Statutory minimum (%)	As of 31.12.2021	As of 31.12.2020
Equity to minimum capital required	100	519.43%	519.43 %
Equity to fixed overheads	25	112.41%	107.56%

As of 31 December 2021, and 31 December 2020, the Company has complied with the externally imposed capital requirements to which it is subject. The Company has not changed the objectives, policies and processes for capital management, as well as the method of determining the capital during the presented reporting periods.

## 30. Events after the date of the financial statements

No adjusting events or significant non- adjusting events have occurred between the date of the financial statement and the date of its approval, except for the following non- adjusting event:

The Russian invasion of Ukraine, which began in late February 2022, set the start for a tectonic shift in global financial markets. Investors were not positioned for such an unprecedented act of aggression. The speed, timing and severity of sanctions against the Kremlin were also a shock with global repercussions on economic growth and inflation. MSCI ACWI fell 2.9%, and sentiment in Europe visibly deteriorated due to its geographical proximity to the conflict and its heavy dependence on Russian energy supplies. CEE regional indices remain the hardest hit - the benchmark without Russia lost 10.7%, while the MSCI EFM Europe + CIS fell 37.1% and is likely to be discontinued. Local currencies depreciated sharply between 2 and 4%.

The Kremlin's daring move has de facto erased the Russian market from the investment map of Western investors in a matter of days. The Moscow Stock Exchange remains closed, probably until the end of the war. Even after the renewal of trade, foreign investors, who by the end of 2021. hold nearly \$ 90 billion worth of Russian shares, will be held hostage to capital controls imposed by the Central Bank of Russia. At the same time, depository receipts of key companies traded in London collapsed to almost 0 before being suspended. MSCI will exclude Russia from the index of emerging markets. Despite the restrictions imposed on foreign exchange transactions, the Russian ruble is in a state of free fall. Amid the catastrophic economic prospects, domestic tensions in the country will continue to grow.

Due to the objective impossibility to trade Russian positions in the portfolio of MF Advance Eastern Europe, which formed about 42% share at the end of February 2022, the Fund has suspended the acceptance of orders for subscription and redemption of units and the announcement of net asset value and net asset value per unit. The revenues of the Company formed by this fund, incl. marketing revenues and those from issuing units amount to BGN 66 thousand, which represents 3% of the total revenues of Karoll Capital Management for 2021.


From the other mutual funds managed by the Company, none is exposed to increased market risk due to investments in Russian companies, nor to currency risk due to monetary positions in Russian rubles.


All amounts are in thousands of Bulgarian levs, unless otherwise stated


The Management Company has no investments related to the Russian Federation or denominated in rubles, but due to the comprehensive effects of the crisis, it may adversely affect the Company by reducing revenues from management of mutual funds due to significant reductions in the net asset value under management, due to negative movements in the financial markets or due to withdrawals from investors. Possible negative trends in global and regional financial markets are likely to lead to a decrease in the fair value of the Company's investments in units in collective investment schemes measured at fair value.

### 31. Approval of financial statements

The financial statements were approved on 24 March 2022 by the Board of Directors and signed on behalf of Karoll Capital Management EAD by:

Daniel Ganev:   
/Executive Director/

Stoyka Koritarova:   
/ Chief Accountant /

Bistra Kotseva:   
/ Procurator /

